



Mark E. Crosby
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www.enterprisewireless.org

Mark E. Crosby is the President/CEO of the Enterprise Wireless Alliance, a national association based in Mclean, VA, that is dedicated to assisting enterprise business users, dealers, service providers and technology manufacturers in the deployment of wireless communications solutions that promote corporate productivity and business results in the enterprise wireless space.

From 2001 to 2004, Mark served as President of Access Spectrum LLC, a 220 and 700 MHz band manager licensee dedicated to providing exclusive spectrum with state-of-the-art equipment and engineering to create end-to-end wireless communication systems. Mark pioneered the concept of spectrum band management as a means to make spectrum available for use by private wireless licensees deploying a multitude of voice and data technologies. Mark founded Access Spectrum in 2000.

Prior to Access Spectrum, Mr. Crosby served as President and CEO of the Industrial Telecommunications Association (ITA), an FCC-certified frequency advisory committee from 1975-2001. Under his leadership, ITA became a leading advocate for the private wireless community, diligently pursuing additional spectrum and favorable national policies to enhance private wireless capabilities. Additionally, Mr. Crosby facilitated ITA's membership expansion, automated its spectrum management processes, and added engineering services.

Mr. Crosby earned his bachelor's degree in finance from the University of Maryland and is a graduate of the US Chamber of Commerce Institute for Organization Management, University of Delaware. He is a member of the Access Spectrum, LLC Board of Directors; an associate member of the Federal Communications Bar Association; and a Fellow of the Radio Club of America. In 1999, *Radio Resource Magazine* recognized Mr. Crosby as "Person of the Year."

